

Press Release

TURKUAZ DENTAL JOINS EOS DISTRIBUTOR NETWORK AS AN EXCLUSIVE SALES REPRESENTATIVE FOR TURKEY

New EOS partner to focus on promoting the full range of additive manufacturing (AM)-based dental solutions to the industry

Krailling/Izmir, 1st of March, 2013— EOS, the technology and market leader for design-driven, integrated e-Manufacturing solutions for industrial applications, has extended its worldwide distribution network through a new agreement with Turkuaz Dental. As the exclusive sales representative of EOS systems, materials and solutions for the Dental sector in Turkey, Turkuaz Dental offers a strong and comprehensive sales network, as well as local know-how of the CAD-CAM business. Martin Bullemer, Medical/Dental Business Development Manager at EOS states: “The market potential for additive manufacturing solutions based on laser-sintering systems in Turkey is very high as we see a huge need for dental restoration in a country with a population of about 75 Mio, 22,000 dentists and a high DMFT Index (Decayed/Missing/Filled Teeth) of 2.7.” José Greses, Regional Manager Rest of World at EOS highlights: “In Turkuaz Dental we have found a perfect partner for offering the EOS advanced dental solutions in this growing region, and to develop further the market by building on our existing customer base.”

"The addition of the EOS full dental chain solutions to the well-established Turkuaz Dental CAD-CAM capabilities takes us far beyond of what other dental companies are presently doing in Turkey. At the same time this cooperation will bring additional business opportunities for Turkuaz Dental by adding EOS products to our CAD-CAM portfolio. Moreover, both companies are working together to develop future strategies in the dental CAD-CAM field for Turkey”, says Hakan Hekimoglu General Manager and owner of Turkuaz Dental.

Meet us at the International Dental Show (IDS) in Cologne

March 12- 16 the 35th International Dental Show (IDS) takes place in Cologne, the world's leading trade show and sector meeting place for decision makers from dental practices, dental labs, the specialist dental trade, the dental industry and from research and development. Meet us at the EOS booth – hall 4.1, booth F050 every day between 2.00 and 4.00h pm for information in Turkish. To arrange visits and/or customer meetings, please ask for Slobodan Ilic, Area Sales Manager for Turkey (slobodan.ilic@eos.info), and/or Dr. Hakan Hekimoglu (hakan.hekimoglu@turkuazdental.com). As a journalist, please contact Claudia Jordan (claudia.jordan@eos.info)

The exclusive EOS sales representative in Turkey for all other industrial systems and applications (excluding Dental) will remain 3D Design Technologies Ltd. (www.3ddt.com.tr).

About Turkuaz Dental

Turkuaz Dental is the Turkish leading supplier of CAD-CAM scanners, machines and software, as well as general dental consumables. Turkuaz Dental also has the capability to establish the NDN production centers that the digital revolution has brought to the dental market, by offering full manufacturing solutions in Turkey. For more information please visit www.turkuazdental.com

About EOS

Founded in 1989 and headquartered in Germany, EOS is the technology and market leader for design-driven, integrated e-Manufacturing solutions for industrial applications. EOS offers a modular solution portfolio including systems, software and materials and its further development as well as services like maintenance, training, specific application consulting and support. As an Additive Manufacturing (AM, or “Industrial 3D Printing”) process it allows the fast and flexible production of high-end parts at a repeatable industry level of quality. This disruptive technology paves the way for a paradigm shift in product design and manufacturing. It accelerates product development, offers freedom of design, optimizes part structures – also enabling lattice structures – and functional integration and as such creates significant competitive advantages for its customers. For more information please visit www.eos.info.

Contacts

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